



Case Study: PE-Owned Manufacturer

Critical Hiring and Interim Talent Supports Manufacturer's Strategic Growth

THE SITUATION

A leading manufacturer of sustainable thermal packaging solutions, initially engaged Fahrenheit Advisors to lead an executive search engagement to find a VP of Finance to bolster their finance team and support aggressive growth. As the private-equity-owned manufacturer grew, Fahrenheit became their go-to partner to execute additional searches for key hires, provide interim leadership, and provide project support for their HR and finance teams.

THE APPROACH

After successfully completing the first executive search in 2017, Fahrenheit was engaged to perform multiple searches for multiple departments at different levels. As the team expanded, the manufacturer's team experienced turnover with the HR department in 2022 and again in 2023 at the executive level. Fahrenheit's Human Capital team provided fractional and interim HR support while performing an executive search for a new CHRO role.

During the same timeframe, Fahrenheit's Finance & Accounting team provided FP&A support on key reporting, analysis, and board deck preparation to aid in the execution of critical growth strategies.

THE RESULTS

- › Stabilized several critical business functions during a period where the company experienced higher than normal turnover in key management positions by utilizing multiple Fahrenheit service lines
- › To date, Fahrenheit has completed 17 engagements to meet the manufacturer's finance, human capital and executive search and recruiting needs
- › Filled a variety of key roles including VP of IT, CHRO, VP of Corporate Development, Recruiter, Senior Accountant, HR Generalist, and Controller

The CEO continues to rely on Fahrenheit to find exceptional talent to fill critical roles to support their strategic growth initiatives.