



CHRIS JOHNSON

Director, Business Development
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[VCARD](#) | [LINKEDIN](#)

Chris brings a strong background in private equity value creation and business development experience. At Fahrenheit Advisors, he utilizes the firm's collaborative model and deep expertise to support the needs of private equity firms and their portfolio companies. His focus is on building trusted relationships, identifying strategic opportunities to improve portfolio company performance, and delivering invaluable expertise to clients.

Chris began his career in the insurance industry before moving into tech-enabled consulting, where he partnered with private equity and consulting firms to strengthen client engagement, support deal execution, and contribute to revenue growth. He later expanded his private equity exposure within a value creation advisory environment, collaborating with investment teams and portfolio company leaders to identify cost-saving opportunities, enhance operational efficiency, and drive measurable enterprise value. His experience spans diligence, opportunity assessment, execution, and long-term performance improvement.

FUNCTION & SPECIALIZATION

- Private Equity Value Creation & Cost Optimization
- Business Development & Strategic Partnerships
- Data Analytics & Power BI Reporting
- Process Improvement & Execution Management
- Revenue Strategy & Operations

REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- Treya Partners
- Catalant Technologies
- Safety Insurance

EDUCATION, LICENSES & CERTIFICATIONS

- B.A. Business Administration, Saint Michael's College

PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Francis Ouimet Scholarship Fund Alumni