



ANNA HARRIS

Managing Director, Business Development
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With a career spanning healthcare, social work, and sales, Anna is a results-driven professional who excels in building strong, trust-based relationships. Leveraging a unique ability to listen, problem-solve, and empathize, Anna brings innovative solutions to clients across various industries. Her expertise in developing creative strategies and driving engagement ensures that clients can navigate challenges effectively and achieve their goals.

Before joining Fahrenheit, Anna successfully influenced patient care and fostered community partnerships while working in a large hospital system. Most recently, she has consulted with executives to implement HR technology solutions that streamline processes, enhance efficiency, and improve workforce planning, ultimately helping organizations scale and stay competitive.

FUNCTION & SPECIALIZATION

- Sales strategy and execution
- Client relationship management
- Data analytics and market strategy
- HR technology solutions
- Program development and implementation
- Creative problem solving

REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- ADP
- Brandito
- Henrico Doctors' Hospital

EDUCATION, LICENSES & CERTIFICATIONS

- Master of Social Work, Clinical Path, Virginia Commonwealth University, Richmond, VA
- Bachelor of Science in Mass Communications, Virginia Commonwealth University, Richmond, VA