



## STEPHEN HOY

Managing Director, Business Development  
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[VCARD](#) | [LINKEDIN](#)

Stephen offers his clients unbiased consultation helping them to identify their specific needs and provide each with tailored solutions.

His experience with various sized organizations across multiple industries makes Stephen an asset to assist our diverse client base. In his time at Cintas, he helped launch a new division tailoring their full product's list to their enterprise clients' unique needs. His advisory skills in the areas of evolving technology and HR solutions are particularly beneficial to organizations navigating periods of transition and growth.

### FUNCTION & SPECIALIZATION

- Consultation
- HRIS/HR technology
- Partnerships
- Sales development
- Process building

### REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- Lansing Building Products
- Cintas Corporation
- Paycor
- Strive

### EDUCATION, LICENSES & CERTIFICATIONS

- B.A.; Communications, Christopher Newport University, Newport News, VA

### PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Chamber of Commerce
- SHRM
- 212 Networking
- Hampton Roads Leadership