



CHARLES DOUD

Managing Director
d: 804-955-4440
chuck.doud@fahrenheitadvisors.com

[VCARD](#) | [LINKEDIN](#)

Charles leverages extensive experience in finance, strategy, technology, operational efficiency, and business intelligence to drive growth and enhance profitability for clients across consumer retail, real estate, construction, technology, advertising, and non-profit sectors. He excels at optimizing financial systems and processes to scale operations and prepare businesses to raise capital or maximize exit multiples. His proficiency in mergers & acquisitions, capital markets, and fundraising combined with strong financial management and process optimization skills enables him to consistently deliver impactful solutions.

Before joining Fahrenheit Advisors, Charles served as the CFO of a \$200 million home furnishing retailer with a national and online presence where he managed Finance, Accounting, Treasury, Legal, Tax, Audit, IT, Risk Management, and Facilities. He led various organizational initiatives and provided financial leadership that yielded significant improvements in back-office efficiency, cost savings, compliance, and financial performance. Prior to this, Charles gained more than a decade of hands-on strategic finance and leadership experience with a West Coast-based consultancy where he provided transformative CFO services to dozens of high-growth, venture-backed, and start-up companies. He began his career in investment banking with JP Morgan, specializing in consumer products and new media sectors. Subsequently, he worked in Private Equity and Corporate Development, leading strategic acquisitions, annual planning, and integrations for a global multibillion-dollar media and publishing company.

FUNCTION & SPECIALIZATION

- Fractional and interim CFO
- Financial analysis, forecasting, and modeling
- Strategy development
- Cash flow forecasting and management
- M&A diligence and execution
- Capital raise

REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- TSG Finishing
- Chemistry Communications
- JP Morgan
- United Business Media
- Intra-Corp Capital
- Alta-Creci
- Haynes Furniture
- The Dump

EDUCATION, LICENSES & CERTIFICATIONS

- MBA with Honors from Columbia Business School, NYC, New York
- BS in Commerce from the University of Virginia, Charlottesville, Virginia
- Continuing Education: Private Capital Markets at Pepperdine University (CA)

PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- US Army, Third Infantry Division, Noncommissioned Officer
- EMT Certification
- SCORE
- Tie International
- ACG Global