



## CLAY COSBY

Senior Director  
d: 804-955-4440, Ext. 1064  
ccosby@fahrenheitadvisors.com

[VCARD](#) | [LINKEDIN](#)

Clay has over 20 years of experience managing a wide range of financial activities, including planning, analysis, forecasting, and reporting. He specializes in turning raw data into meaningful action to improve processes, fine tune strategies, and boost staff development. With expertise in operations, marketing, sales, and project management, Clay easily helps clients build strong cross-functional teams.

His career has included financial oversight of numerous manufacturing, service, and sales operations. Clay built and led the finance team at a Fortune 500 company as they on-shored manufacturing, introduced new product lines, revised supply chains, and revamped ERP systems. He's also built and operated nuclear powered submarines.

### FUNCTION & SPECIALIZATION

- Fractional and interim controller
- Process improvement and financial analysis
- Strategic planning
- Forecasting, modeling, and budgeting
- Standard costing development and pricing reviews
- Financial and operational dashboards

### REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- TSG Finishing
- Schindler Elevator Corporation
- Otis Elevator Company
- United States Navy

### EDUCATION, LICENSES & CERTIFICATIONS

- MBA, Darden Graduate School of Business, University of Virginia
- B.S., Systems Engineering, United States Naval Academy