



## JOHN GRIFFIN

Managing Director, Executive Search & Recruiting  
Practice Leader  
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John leads the Executive Search & Recruiting practice and has held recruiting leadership roles in both small agencies and large corporate environments, developing and executing on sourcing strategies across multiple functional areas. John brings a robust perspective through a variety of operational leadership roles in addition to over 12 years in talent acquisition. He has a passion for building strong relationships and developing top talent.

John started his recruiting career with a top national IT Staffing firm and transitioned to leading the recruiting and account management teams for a boutique agency. He then joined a large financial institution where he was able to gain further experience in operations, vendor management, and HR. He also served as COO for a high-growth HCM provider helping scale the business by overseeing all primary client-facing teams, developing key performance metrics, and building an award-winning culture.

### FUNCTION & SPECIALIZATION

- Talent acquisition
- Strategic leadership
- Client & candidate experience
- Relationship management
- Operational excellence
- Vendor management
- Compliance & risk management

### REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- Dominion Payroll
- Capital One
- Synigent Technologies
- ACS
- Apex Systems

### EDUCATION, LICENSES & CERTIFICATIONS

- B.S., in Psychology, James Madison University
- Mini-MBA Certification, University of Richmond Robins School of Business

### PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Canterbury Community Nursery School (past Board Member/Treasurer)
- RVA Dukes Alumni Scholarship Committee (past Mentor)
- Robins School of Business Mentorship Program (past Mentor)