



KIM MOORE

Managing Director
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[VCARD](#) | [LINKEDIN](#)

Kim is highly experienced in assessing business problems and providing clients with process and technology solutions that address strategic, financial, and tactical goals. As a consultant, she leads technical and business teams within the public sector, financial services, transportation, healthcare, and nonprofits. She has worked with C-suite executives and other senior department to vet, procure, and implement complex software applications ranging from electronic health record (EHR), to CRMs, to fintech platforms. Kim also recognizes that sometimes solutions do not always require complex software and leverages her deep excel skills to solve business problems. Her ability to assess, learn, and adapt very quickly to changing environments make her an asset to organizations.

Kim utilizes both Agile and Waterfall methodologies to provide unique workflow process mapping techniques and strong communication techniques that provide visibility and accountability to all stakeholders. When serving as a PMO (Program Management Office) director, Kim ensures that multiple projects tie to the specific strategic and financial goals of each organization. Her entire career has been built around the concept of being a collaborative and trusted advisor in each of her engagements.

FUNCTION & SPECIALIZATION

- Process mapping and design
- Project management and consulting
- Leadership
- Agile development cycle
- Strategic thinking and planning
- Business process automation
- Organizational change management
- Procurement processes and contracts
- Data governance and analytics
- Critical and analytical thinking
- Health information technology
- Vendor management

REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- Bank of America
- Virginia Department of Corrections
- Stromberg/Garrigan & Associates, Inc.
- Virginia Department of Elections
- Apporto
- First Tee
- Virginia Department of Medical Assistance Services
- Fiume Capital
- Virginia Department for the Blind and Vision Impaired
- Sola Salon
- Progressive Design
- Cary Street Partners

EDUCATION, LICENSES & CERTIFICATIONS

- B.A., Foreign Affairs, University of Virginia
- Master's Degree, Public Administration, Virginia Commonwealth University

PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Richmond Area Bicycling Association (RABA), January 1996 to Present, VP and Programs
- Brain Injury Association of Virginia (BIAV), 2006 to 2016, President 2014-2016
- Richmond Triathlon Club (RTC), 2010 to 2017, President 2016-2017
- Saint Francis Home, 2006 to 2018, Fundraising and Governance