



## AUBREY EL

Senior Director  
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Aubrey has over 15 years of experience working with clients managing large-scale projects and acquisitions. He helps clients develop corporate strategy and drive operational enhancements. Working across industries in small to mid-sized companies, both public and nonprofit, Aubrey delivers corporate transformation and improves financial management. His experience in accounting and mergers and acquisition advisory services makes him a resource for his clients.

Throughout his career, Aubrey has consulted with a variety of companies. He has established and managed an integration Program Management Office (IMO) for a public SAAS training company going through a series of acquisitions. From healthcare, distribution, and alternative and renewable energy companies, Aubrey has delivered operational enhancements, financial advisory, and other management consulting services to corporate clients ranging from middle market to publicly traded companies. At a large utility company, he developed business strategies and sourced value-enhancing investments and acquisitions in the alternative and renewable energy industries for a market-leading Fortune 500 energy producer. He has provided corporate finance, operation, and M&A advisory services to early, growth, and mature-stage businesses in multinational organizations in the energy and technology sector as well.

### FUNCTION & SPECIALIZATION

- Process improvement
- Project management
- M&A program management
- Corporate strategy
- Financial modeling
- Financial planning and analysis

### REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- City of Salem
- Degesch America
- Skillsoft
- McKesson
- Dominion Energy
- SBC Group
- Wachovia Securities

### EDUCATION, LICENSES & CERTIFICATIONS

- B.S., Commerce with a concentration in Finance, University of Virginia

### PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Citizens for King William County, co-founder