



TIM HAYES

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[VCARD](#) | [LINKEDIN](#)

Tim works with company executives to provide strategic, financial, and entrepreneurial counsel across a variety of industries including manufacturing, business to business services, and technology. With a passion for measuring and validating existing processes, Tim is skilled in creating platforms for change implementation to enhance performance or turnaround under-performing organizations. His expertise includes developing strategies for revenue enhancement, cost containment, balance sheet maximization, public-private teaming platforms, and risk mitigation.

During his career, Tim launched a consulting firm to help government agencies, financial institutions, nonprofits, and privately held companies evaluate and transform accounting and financial reporting, strategic planning, operating efficiencies, and human capital development opportunities. He also assisted with financial and trend analysis on mergers and acquisitions for public and privately held firms. Tim began his career with a Big 4 accounting firm.

FUNCTION & SPECIALIZATION

- Fractional and interim CFO and controller
- Process improvements
- Business turnaround
- Assessments and roadmaps

REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- Maryland Broadband Cooperative
- Banker Steel
- Matrix Management Consulting
- Dominion Resources
- PriceWaterhouseCoopers

EDUCATION, LICENSES & CERTIFICATIONS

- B.S., Accounting, Virginia State University

PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Small Business Awards Foundation Board
- Venture Forum Board of Directors
- Banner Christian School