



MIKE ESCOBAR

Managing Director
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[VCARD](#) | [LINKEDIN](#)

Mike offers clients more than 20 years of experience, unique perspectives to approaching challenges, and expertise across a wide range of industries including insurance, transportation, real estate, healthcare, and distribution, and state and local government. Mike has supported multiple PE-backed portfolio companies as an interim CFO, where he provided strategic leadership, established controlled processes and procedures, managed banking relationship, and developed new financial reporting packages. He also helps high growth clients navigate change and integrate acquired companies while leading teams to achieve strategic goals.

Mike's expertise includes leading the accounting team for a private equity owned multi-state alcohol distributor during a period of high growth. He also has experience implementing a company-wide financial reporting system for a Fortune 500 company.

FUNCTION & SPECIALIZATION

- Interim CFO and controller
- Strategic planning
- Private equity-backed companies
- Financial modeling
- Financial reporting
- Lender relationship management
- Process improvement

REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- Conditioned Air
- Koalafi (formerly Westcreek Financial)
- NTSO
- Children's Group
- Rice Industries
- Sheltering Arms
- Winebow
- Rock River Homes
- McKesson
- Markel
- CSX
- Invensys Control Systems
- Science Museum of Virginia

EDUCATION, LICENSES & CERTIFICATIONS

- B.S., Commerce, University of Virginia, McIntire School of Commerce
- CPA (Virginia)

PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- VCU DaVinci Center for Innovation and Entrepreneurship, faculty mentor
- Entrepreneurship Program at the VCU School of Business, volunteer
- Lighthouse Labs, volunteer