



## MEGAN WOODWARD

Practice Director, Executive Search & Recruiting  
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Megan leads the strategic recruitment of executive and professional level roles in accounting and finance, human resources, operations, and sales and business development. She is adept in managing the entire talent acquisition process from initial discussions identifying the role to marketing, sourcing, and screening candidates, scheduling interviews, and negotiating and closing the position. Fahrenheit's unique recruiting approach allows her to customize each search based on an understanding of a client's business, industry, and culture as well as the interests and experience of individuals within an established network of qualified candidates.

Megan advises clients on recruitment best practices, market conditions, and challenges during the hiring process. Her ability to build and maintain relationships, collaborate with clients, and serve as a liaison between companies and candidates contributes to the overall success of the hiring process. Megan also coordinates the Fahrenheit recruiting team.

### FUNCTION & SPECIALIZATION

- E-Commerce and retail
- Manufacturing and distribution
- Supply chain and logistics
- Health services
- Nonprofit
- Software and telecommunications
- Engineering
- Professional services
- Insurance
- Research and academia
- Investment banking
- Transportation
- Construction
- Marketing and advertising

### PAST EXPERIENCES

- Insight Global

### EDUCATION, LICENSES & CERTIFICATIONS

- Master's, Human Resource Management, University of Richmond
- B.A., Communications, Virginia Tech

### PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Richmond SHRM