



## DOUG JONES

Managing Director

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Doug provides fractional CFO and senior financial management services to small and midsize organizations. In addition to improving his clients' accounting and finance operations, Doug frequently serves as the link between company owners and outside advisors including attorneys, CPAs, investment bankers, appraisers, and personal financial advisors. He is skilled in identifying and integrating the full range of financial and non-financial business issues in contract negotiations and resolution of business decisions. He is one of Fahrenheit's longest tenured employees.

With more than 25 years of experience as a CFO with various middle market companies, Doug provides services to clients on a short term, long term or project basis.

### FUNCTION & SPECIALIZATION

- Strategic planning and budgeting
- Bank financing
- Profit improvement
- Financial reporting
- Correcting and improving accounting functions
- Real estate and construction industry specialization

### REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- East Coast Oil
- Harlan Construction Company
- Keystone Exchange
- NCI Construction
- SMBW Architects
- Specified Tile & Floor Covering
- Trolley House Refreshments
- Foley Manufacturing

### EDUCATION, LICENSES & CERTIFICATIONS

- MBA, Finance, Fairleigh Dickinson University
- B.A., Economics, William & Mary
- CMA (Certified Management Accountant)
- CFM (Certified in Financial Management)

### PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Institute of Management Accountants
- Virginia Center for Inclusive Communities, State Board of Directors
- Housing Families First, Board Member