



CHIP BOWMAN

Managing Director, Business Development and Growth
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[VCARD](#) | [LINKEDIN](#)

Chip helps develop Fahrenheit's business in Virginia by building and maintaining strong relationships with corporate level executives and referral sources and providing clients with customized strategies for solving their challenges and growing their business. He is skilled in leading operations and finance functions across numerous public and private industries including banking, healthcare, family business, education, manufacturing, and real estate development. He has a demonstrated ability to drive growth based on strategic vision and management of daily operations through process improvement, performance management, systems building, financial initiatives, and policy design and implementation. Chip also has experience in turnaround situations for middle market clients. He is a member of Fahrenheit's Leadership Team.

Chip's hands on experience in C-level operating and finance roles includes establishing finance and accounting systems, improving organizational communication, operational improvement, systems design and implementation, and the evaluation and hiring of outside advisors, consultants, and professional service providers. Chip has also led pre-acquisition due diligence, post-acquisition integration, and new venture startups. He spent his early career working as a corporate banker in Virginia, Boston, DC, and Silicon Valley with a specialty in lending to private equity and venture capital portfolio companies and complex structured finance situations including debt restructuring.

FUNCTION & SPECIALIZATION

- Strategic planning
- Crisis management
- Interim management and management transition
- Financing and banking relationships
- Internal and external business communication
- Systems and business process development and improvement
- Stakeholder management
- Turnaround situations

REPRESENTATIVE CLIENTS & PAST EXPERIENCES

- Longwood University
- Enfield Timber
- BC Wood Products
- W. E. Bowman Construction
- Healey Railroad
- T. Parker Host and Host Terminals
- Avcor Health Care Products
- Smartbox Portable Storage
- Comerica Bank
- Bank of America

EDUCATION, LICENSES & CERTIFICATIONS

- Certificate in Corporate Restructuring, Harvard Business School
- B.S., Business Management, Virginia Commonwealth University

PROFESSIONAL ASSOCIATIONS & COMMUNITY ORGANIZATIONS

- Named 2015 CFO of the Year by Virginia Business Magazine
- Jefferson Insurance Company (Director)
- T. Parker Host (Past Director)
- Avcor Health Care Products (Past Director)