

# ACCELERATE YOUR GROWTH

## FIND THE STRAIGHTEST PATH TO SUCCESS.

Fahrenheit Advisors' management consultants show the way – with straight talk, “been there, done that” experience, and custom solutions that optimize essential business operations.



### BUSINESS ADVISORY

Overcome operational and market obstacles to growth



### FINANCE & ACCOUNTING

Maximize back-office efficiencies for faster growth



### HUMAN CAPITAL

Develop talent to maintain a growth mindset



### SALES TRANSFORMATION

Generate more revenue to fuel growth



### EXECUTIVE SEARCH & RECRUITING

Build the right team to sustain growth

CONSULTING | FRACTIONAL | INTERIM

**FAHRENHEIT**  
ADVISORS

Solving business problems for hundreds  
of organizations nationally since 2010

IGNITE BUSINESS GROWTH WITH YOUR  
NEXT STRATEGIC MOVE

RICHMOND | CHARLOTTESVILLE | RALEIGH-DURHAM | PHOENIX

[FahrenheitAdvisors.com](https://FahrenheitAdvisors.com) (804) 955-4440



# BUSINESS ADVISORY

Fahrenheit Advisors' seasoned business consultants collaborate with you to seize opportunity, overcome adversity, and navigate the straightest path forward.

## STRATEGY CONSULTING & IMPLEMENTATION

Define, plan, and lead initiatives that sustain your organization

## BUSINESS PROCESS OPTIMIZATION

Reduce costs and improve operations with streamlined and automated processes

## RESTRUCTURING

Manage change and maximize efficiencies

## TRANSACTION SUPPORT

Engage financial, human capital, and talent search expertise to close deals confidently

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# FINANCE & ACCOUNTING

Fahrenheit's team of experienced CFOs, controllers, and accountants provide financial leadership and reporting that is timely, accurate, and essential to growth.

## FRACTIONAL & INTERIM CFO & CONTROLLER

Rely on proven professionals to lead finance and accounting operations and deliver tangible results

## FINANCIAL PROCESS MANAGEMENT & IMPROVEMENT

Optimize processes to enable and capitalize on new value-added services

## FINANCIAL PLANNING & ANALYSIS

Trust financial experts to provide clear, actionable information for informed decision making

## FINANCIAL SYSTEMS & AUTOMATION

Benefit from technology-enabled best practices and automated processes that maximize efficiency

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# HUMAN CAPITAL

Fahrenheit Advisors' Human Capital team supports the people needs of your organization, from outsourced human resources to strategic human capital initiatives.

## OUTSOURCED HUMAN RESOURCES

Rely on human resource professionals to develop, implement, and execute comprehensive HR solutions designed to fit your day-to-day needs

## TALENT MANAGEMENT

Take control of the talent lifecycle – from acquisition, onboarding, and professional development to performance management and workforce planning

## LEADERSHIP COACHING

Advance your leaders with certified coaching professionals to build stronger teams through improved management skills, emotional intelligence, and interpersonal relationships

## DIVERSITY, EQUITY & INCLUSION

Build trust, loyalty, and business with policies and approaches that embrace the value of diverse, equitable, and inclusive organizations

## TOTAL REWARDS

Differentiate your organization with compensation, benefits, wellness, and recognition programs that attract and retain top talent

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# SALES TRANSFORMATION

Fahrenheit Advisors' Sales Transformation team can help your sales organization close more deals and grow your business faster.

## SALES STRATEGY AND PLAYBOOKS

Develop custom sales strategies to maximize revenue growth

## SALES AND MARKETING RECRUITING

Identify, recruit, and hire the best sales and marketing talent

## TRAINING AND COACHING

Arm your team with new sales skills to boost sales results

## CRM CONSULTING

Optimize CRM workflows to close more deals

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# EXECUTIVE SEARCH & RECRUITING

Find the senior leadership and professional talent your organization needs with Fahrenheit Advisors' Executive Search & Recruiting team.

## TALENT MARKET INTELLIGENCE

Know how current labor market trends affect your hiring processes

## STAKEHOLDER ALIGNMENT

Better understand the scope of job, team, and culture requirements you're hiring for

## PROFILE DEVELOPMENT

Thoughtfully convey the company story, culture, and opportunity to attract the right pool of candidates

## RECRUITMENT AND EVALUATION

Rely on Fahrenheit's experience to identify, assess, and recommend the best candidates

## TOTAL ENGAGEMENT MANAGEMENT

Navigate the straightest path to making the exact right hire

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